7.40/2 : Jan 30, 1981

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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0155 Frozen foods (W. Germany). Interested in U.S. Frozen foods. Could not estimate potential import volume. Prospect is a large distributor & importer of frozen food and wants to add U.S. products to its present sales program. Lists annual sales of DM 20 million. Price & delivery terms: Free Stuttgart. Payment terms: 14 days after receipt of goods. Bank ref: Deutsche Bank Ag., D-7000 Stuttgart-30. CONTACT: Kurt Ullrich, Import-Grosshandel, Stuttgarter Str. 7 POB 301144 D-700 Stuttgart 30, W. Germany. TELEX 7 252 125. Phone: 0011-49-711-812017

0156 Rice (W. Germany). Wants 10,000 mt of rice, regular milled, white, long grain, U.S. Grade No. 1, in 50 kilogram burlap bags. Quote FOB U.S. Port, or CIF Lagos, Nigeria. Bank ref: Vereins UND Westbank, Hamburg-Harburg. CONTACT: Jens Meincke, Kg Jens Meincke GMBH & CO., Zum Eichhof 5, D-2105 Seevetal 18, W. Germany. TELEX 02189381. Phone: (04185) 2943.

0157 Broilers (Canada). Wishes to buy frozen whole chicken, quantity to be determined. Packaging: 0.8 to 1.2 kilograms per bird. Slaughtered in accordance with Islamic requirements, three months old, destination Cairo, Egypt. Quote CIF Cairo. CONTACT: M. Massoud, 1 Richview Rd. Apt. 501-A, Islington, Ontario, M9A 4M5, Canada. TELEX 06-966637 ATTN: MASSOUD. Phone: (416) 244-2301 or (416) 245-7397.

0158 Baby food (Bolivia). Interested in buying an undisclosed quantity of canned baby foods. CONTACT: Perfumeria El Carmen P.E.C., Pedro Rassi, Casilla 3820, La Paz, Bolivia.

0159 Canned poultry (Gibraltar). Interested in direct purchase and distributorship for canned chicken and canned turkey. CONTACT: J. P. Peralta, Director, L. Peralta & Co., Ltd., P.O. Box 162, 4 South Barrack Road, Gibraltar. TELEX GK 2230. Cable: PERALCOY. Phone: 70125.

0160 Tomato seed (Italy). Italian importer would like to contact U.S. suppliers of hybrid tomato seed variety hypeel 244. CONTACT: Flowers Export, Via P. Rosselli, 41, Macchia Di Montecorvino Rovella, Fiorsa 1, Italy. TELEX 721152. Phone: 089/867582.

0161 Gallstones (Japan). Leading importer of gallstones would like to contact U.S. suppliers. The gallstones are dried and used for medicinal purposes in Japan and China. Hopes to buy direct from slaughter houses. CONTACT: K.

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Koike, President, S. Kato & Co., Chiyoda-Daini Bldg., 5-28, 2 Chome, Tenjinbashi, Kitaku, Osaka, Japan. TELEX J64989 KATOYOKO. Cable KATOYOKO OSAKA. Phone: area code 06 352-0421/5.

0162 Poultry joint venture (Nigeria). Hopes to go into partnership with an American poultry farmer. Has 50 acres of land situated near three sea ports, with good access roads to large urban communities, and with plentiful supply of labour. Contact: Omagbitse Eda, Box 707, Warri, Bendel State, Nigeria.

0163 Foodstuffs (Kuwait). Importer of grains & pulses, livestocks & slaughtered (in Islamic way) poultry products, seafoods, fresh, frozen, chilled & canned foods, dairy products, fruits & vegetables, spices, soups, sweets, confectionery, beverages-non-alcoholic etc. The firm has established a special Foodstuffs Dept. & is in a position to mkt. the captioned items in Kuwait and Arab Gulf States. Requests samples and offers C&FC 5% Kuwait and Gulf Ports. Bank ref: Nat'l Bk of Kuwait K.S.C. Head Ofc. Kuwait. CONTACT: Asad Abdulla M. Emadi, P.O. Box 384, Safat, Kuwait.

0164 Fruit juices (W. Germany). Wants container lots of fruit juices, orange, pineapple, grapefruit, apple, 100% natural juice, in tins & bottles, max. 46 liquid ounces. Lables in English & Arabic, include listing of ingredients. Quote C&F Jeddah, Saudi Arabia. Bank ref: Bremer Bank, Bremen. CONTACT: Guenter Olschewski, C. Melchers & Co., Schlachte 38/40, D-2800 Bremen, W. Germany. TELEX 2469119. Cable: MELCHERSCO. Phone: (0421) 3169252.

0165-0168 Health foods, baby foods, fruit juices, grocery items (Malaysia). Interested in buying above items, Top Grade, bulk or consumer packs, prompt delivery. Quote FOB, C&F OR CIF Port Kelang. Bank ref: Hong Kong & Shanghai Bank, JLN Ipoh, Kuala Lumpur. CONTACT: Lee Seng Wai, Jasajaya Trading Co., 23 JLN Jambu Susu, Kuala Lumpur, Malaysia. TELEX ACTION MA 31533. Phone: (03) 985266 Ext. 101.

0169 Soybeans (Hong Kong). Wants 50,000 tons of soybeans, Grade 2, immediate delivery. Quote CIF Guandong or FOB Stateside. Bank ref: Bangkok Bank of Hong Kong, Queen's Road, Central Hong Kong. CONTACT: Thomas Shiu, Director, International Buyers Service, 200 Hennessy Road, Tung Sun Commercial Bldg., 17/F., Wanchai, Hong Kong. TELEX 65507 IBS HX. Phone: 5-732-388.

0170 Lumber (Belgium) Wants (a) Spruce pin fir green rough, (b) Spruce pin fir green rough and/or sisie allowing 1/8" scant in width, (c) Oregon pin fir green rough. Qty. 50 metric board ft. (118 cubic meters) each type every 3 months. Sizes and complete specifications from address below. Quote: CIF Antwerp. Bank ref: Kredietbank, Generale Bank maatschappij. Contact: Mr. Gielen, N.V. Gielen, Luikersteenweg 146, B-3500 Hasselt Belgium. Phone: 011/27.71.76.

0171 Rice (Greece). Offers requested on 100,000 mt and 300,000 mt basis USDA grade no. 3 rice 50 kgs. bags, in shipments of any amount with delivery as soon as possible. Individual bags stamped with appropriate U.S. inspection stamp. Quote C&F Babr Arabas (Iran). Bank ref: National Bank of Greece, No. 65 Ave. Fr. Roosevelt 75008 Paris, France. CONTACT: Dem. Sarris, Unit Limited, No. 5 Zalokosta At., Athens (134), Greece. TELEX ATHENS 210610 DAKA (ATTN. D. SARRIS).

0172 Beef Hearts (Canada). Wants 40,000 pounds of frozen beef hearts packaging: bulk: 60 lb. boxes. Bank ref: Available on request. CONTACT: Ian D. Shaw, Eastern Meat Purveyors, P.O. Box 75, Armdale, Nova Scotia, Canada. Phone: (902) 876-2356.

0173 Sesame seeds (Australia). Wants de-hulled sesame seeds, 2 containers - 30 tons each, best quality, 50 lb lined bags. Bank ref: Anz Bank, 388 Collins Street, Melbourne, Victoria, Australia 3000. Contact: V.H. Langdon Co. Pty Ltd., 351-355 King Street, Melbourne, Victoria, Australia, 3000. Telex: AA32146. Cable: LANGDONMELB. Phone: (03) 3281911.

0174 Broilers (Spain). Wants frozen broilers, 5,000 mt per month, for 6 months. Type: White skinned, 800-1,400 gm., head and feet removed. Bird should be clean, with liver, stomach and neck bagged, packed in breast cavity packaging, 12 birds per bx. Quotations FOB US Port. Request replies by telex. Terms Letter of Credit - 4% performance bond, ocean shipment. Bank ref: Banco Del Noroeste. CONTACT: Mr. Trius, Uniholding, S.A., Pau Claris, 167, Barcelona, Spain. TELEX 50260 SPED.

0175 Pulses (Malaysia). (A) yellow split peas, (B) chick peas, white whole, size 28/30 and 31/32 approx. 10-20 mt for each product in new double gunny bag 50 kg net weight prompt delivery. Quote CIF Penang. Bank ref: Algemene Bank of Nederlands, Penang. CONTACT: H. H. Bhatt, H. H. Bhatt SDN BHD, 90 Penang St., Penang, Malaysia. TELEX MA40269 Bhatt. Phone: (04) 360326, (04) 63786.

0176 Confectionery products (Malaysia). Interested in various types of confectionery products, top grade, consumer packs, prompt delivery quote CIF Port Kelang. Bank ref: Bank of America, Kuala Lumpur. CONTACT: Wong Shak On, WYC-Bersatu SDN BHD, 49 JLN Jejaka Dua, Taman Malur, Kuala Lumpur, Malaysia. Cable: KISSME, KUALA LUMPUR. PHONE: (03) 488450.

0177 Fowl meat (Taiwan). Importer/Processor of chicken essence for export to Far Eastern countries desires 10 tons whole chicken fowl monthly. Each bird must be at least 8 kg. larger birds preferred. Quote CIF Keugunqor FOB. Bank ref: Bank of Taiwan, Keelung Branch OCHGG OQA Yammucig BCK, Keelung Branch 4. CONTACT: David Chen, Chung Hsing Co. LTD., 68 Nanking E. Rd. Sec. 3, Taipei, Taiwan. Cable: CHHSING TAIPEI. Telex: 27466.

0178 Alfalfa (Venezuela). Wants alfalfa (Reanger), 100 kilos (sample), 2 (50 kgs. sacks), delivery by air, seeds are for tropical climate (high temperatures), poor soil. Must have good germination average, quote CIF (La Guaira and Maiquetia). Bank ref: Banco Venezolano de Credito and Banco Provincial. CONTACT: Juan Pablo Cibils, Super Semillas K C.A.Prolongacion, Calle La Estancia, Residencias Primavera B-85, Caracas, Venezuela. TELEX MERIDA 23150 Mr. Nicolas Zuvia. Phone: 74-92-57.

0179 Black fat tobacco (Nigeria). Wishes to purchase an undisclosed quantity of black fat tobacco. Payments will be cash against delivery. Bank ref: African Continental Bank, Lagos. CONTACT: Obiora Okoye, Ofracon Company (Nig.), P.O. Box 3695, Lagos, Nigeria. TELEX 11117 TDS 352. Cable: OFRAGRAM LAGOS.

0180 Melon, pumpkin & sunflower seed (Hong Kong). Wishes to buy (A) black melon seed; (B) pumpkin seed (white seed); (C) sunflower seed. Quantity: (A) 84

20' container annually; (B) 20 20' container annually; (C) at least 40 20' container. Delivery March to December 1981. Bank ref: Nanyang Commercial Bank, 151 Dex Voeux Road., Central Hong Kong. CONTACT: C. C. Lee, Desvon Packing Equipment Ctr., 57 Peking Road, Tsimshatsui, Hong Kong. TELEX 54974 DESVON HX. Phone: 3-687187.

0181-0182 Soybeans, corn (Hong Kong) Wants 1,000 to 5,000 mt of soybeans and corn, export quality, standard packaging, delivery February to June 1981. Quote C&F China, Whampao, Shanghai, Hsinkan. Bank ref: Nanyang Commercial Bank, Ltd., Hong Kong. CONTACT: Cheng Mao-To, Manager, Chung Hing Hong Imp. & Exp., 401-2 Chiu Chou Association Building, 81-85 Des Voeux Road, Hong Kong. TELEX 64573 CHHIE HX. Phone: 5-481386 or 5-477243.

0183 Sugar (Israel). Wants 3,000 mt of sugar, unfit for human consumption, no sweeping or semi-refined, in 50 kg bags, immediate delivery till June 1, 1981. Requests 2 kg samples. Quote C&F Haifa/Ashdod. Bank ref: Bank Hapoalim, Kiryat Gat. CONTACT: Dov Bet-El, GAt International, P.O. Box 302, Kiryat GAt 82 102, Israel. TELEX 341730 SPEED IL. Phone: 051-81846.

0184 Dietetic foods (England). Wishes to buy a variety of dietetic foods for diabetics mixed 20 or 40 ft. containers, standard packaging. Quote CIF, Jeddah & FOB, USA. Bank ref: National Westminster Bank Ltd. CONTACT: Bassem Fa. Bajjali, Fuba Overseas Ltd., 52 Red Lion Street, London WC1, England. TELEX 24979. Phone: 01-242 9397.

0185-0186 Rice, broilers (Italy). Wants 50,000 mt of rice, No. 2, 4% broken, 50 kg bags; and 5,00 mt of broilers, frozen, Whole, slaughtered according to Islamic Law, Grade A, 1-1.4 kg each. Quote CIF Ports of Iran. Bank ref: Bank Melli, Iran. CONTACT: Parvis Regiali, Intermed, 15 Via Vitelia, Roma, Italy. TELEX 614402 MONTRA I. Phone: 06-5897116.

0187 Broilers, cocktail mix (Canary Islands). Wants frozen broilers, 60 mt per month, 1,000-1,200 grams, ready for retail sale (packed) also 800 gram broilers for barbecue, unwrapped. Also cocktail mix in bottles and powder form. Delivery immediately. Quote CIF. Bank ref: Bilbao. CONTACT: Carlos Lindstrom, Carlos Lindstrom Importacion Y Exportacion, Edificio Puerto 14-B, Plaza Ingeniero Manuel Becerra, 1, Las Pamas DE Gran Canaria, Canary Islands. TELEX 95386 AGRMR. Phone: (928) 37 31 41.

0188 Peanuts, rice, wheat, sugar, salt, corn (Switzerland). Wishes to buy undisclosed quantities of above products. Delivery March thru June. Quote CIF, C&F. Quantities, Grades, etc. to be discussed. Bank ref: Union Bank of Switzerland, Geneva. CONTACT: E. S. Tamman, Regimpex Enterprise, P.O. Box 53, Geneva, Switzerland. TELEX 23 226 REGI CH. Phone: (022) 49 82 33 & 48 70 04.

0189 Wine (Switzerland). Wishes to buy California Red Wine, medium & first qualities, cases six or twelve bottles. Quote CIF Rottedam. Quantity, delivery to discussed. Samples required. Bank ref: Swiss Bank Corp., Basel. CONTACT: M. Mayer, Mayer Ag., Viaduktstrasse 45, 4010 Basel, Switzerland. TELEX 64839. Phone: 061 22 33 69.

0191 Eggs (Spain). Wants 50,000 cases per month, during one year (360 eggs per box). Weight classes: 10%, 60-65 grams; 60%, 55-60 grams, and 30%, 50-55 grams. Quote CIF Barcelona or FOB U.S. Port. Terms: Letter of Credit - 4% performance bond. Bank ref: Banco Del Noroeste. CONTACT: Mr. Trius, Uniholding, S.A., Pau Claris, 167 Barcelona, Spain. TELEX 50260 SPED. Phone: (93) 215 3775.

0192 Broilers (Canada). Agent for Egypt wants 5,000 mt of broilers, two shipments 2,500 mt each, 900-1400 grams, not more 16 weeks old, delivery by April 15. Must be Islamic kill. Requests prices FOB Alexandria. Payment guaranteed by letter of credit. CONTACT: Rowland Philipp, Rowland Philipp & Assoc., 116 Lisgar St. Ste. 101, Ottawa, Ont. Canada K2p OC2. TELEX 053 3767. Phone: (613) 232-4342.

0193-0196 Purebreed boars (Nicaragua). Wants 9 Duroc 6 mo, 10 duroc 7 mo. old, 10 duroc 8 mo. old, 5 hampshire 6 mo. old, 6 hampshire 7 mo. old, 6 hampshire 8 mo. old, 9 landrace 6 mo. old, 9 landrace 7 mo. old, 10 landrace 8 mo. old, 10 yorkshire 6 mo. old, 10 yorkshire 7 mo. old, 10 yorkshire 8 mo. old, delivery February 15, 1981 free of following diseases: Brucellosis, Enzotic Pneumonitis, Atrophic Rhinitis, Transmissible Gastroenteritis, Aujesky or Pseudorabis, Hog Cholera, Salmonelosis, Swine Dysentery, Smedi group of diseases, Tuberculosis. Quote CIF Managua. Bank ref: Banco Nacional De Desarrollo, Managua, Nicaragua. CONTACT: Edmundo Astorga, Sector Porcino, Midara, Apartado 4772, Managua, Nicaragua. TELEX 1021 Inra-Managua. Phone: 51463.

0197 Spare ribs (South Africa). Wants 1,500 kg. of pork spare ribs, per week. Top USDA grade, frozen in cardboard boxes, delivery soonest, USDA inspected. Quote FOB, U.S. Port. Bank ref: Barclays Bank, Van Der Bijl Park. CONTACT: Deon Joubert, D. Joubert, 3391 Pioneer House, Van Der Bijlpark 1900, Transvaal, South Africa. Phone: (012) 47-2060.

0198 Cocoa products (Syria). Tenders with deadline March 11 for 176 mt cocoa butter substitue, snow white color, tasteless, odorless, melting point 34-36 C, freezing point 28-33 C; and 42 mt cocoa powder, brown color, free of lumps, petrification and extraneous matter. Need production date, net and gross weight, 2% bid bond & 10% performance bond. Full details from address below. Cable or Telex offers not acceptable. Contact: General Organization for Food Industries (GOFI), P.O. Box 105, Damascus, Syria.

0199 Holsteins (Egypt). Wants 500 head of holstein bred heifers, age 6 months. Quote: FOB and CIF Cairo Airport. Bank ref: Egyptian-American Bank, Cairo, Egypt. Contact: Kamal El Din El Baghdadi, 10, 26th July Street, Cairo, Egypt. Telex: 93143 KMLAR-UN. Phone: 916657.

0200 Durum wheat (Egypt). Wants to represent U.S. companies exporting Durum wheat, as well as other companies marketing a wide range of products, including materials handling equipment. Contact: Laila Takla, 18, Al Nakheal Street, Dokki, Cairo, Egypt.

0201 Horsemeat (France). Wants deboned horsemeat vacuum packed, one container every 20 days, refrigerated, thighs in container and vacuum packed meat in cartons, french labeling. Quote: C&F. Bank ref: Societe Generale, Place Edmond Meyer, 76600 Le Havre. Contact: Mr. Pottin, Boucherie Chevaline Varin, Halles Centrales, 76600 Le Havre, France. Telex: Oceanic 190509. Phone: 16 (35) 41 36 57.

0202 Chicken (Denmark). Wants frozen chickens, with giblets, for Iran and Dubai, 20,000 tons in five lots, Grade-A, first shipment immediately and rest successively 1981. Quote: C&F Bander Abbas for various sizes of products. Bank ref: Den Danske Bank of 1871 A/S. Contact: W. Bottern, Willy Winchel Bottern, Bredgade 56, DK-1260 Copenhagen K, Denmark. Telex: 16600 FOTEX DK, ATTN: Winchell Copenhagen. Phone: (1) 11 88 01.

0203-0204 Orange and grapefruite juice (Netherlands). Wants container loads of orange and grapefruit juice, unsweetened, in glass jars. Quote: FOB. Bank ref: NMB-Eindhoven. Contact: J.W. Willems, Drako, P.O. Box 9707, 5602 LS Eindhoven, Netherlands. Telex: 51975. Phone: 04909-1223, 070-547700.

0205 Rice (England). Wants long grain milled rice, initially 100 bags of 50 kilograms each. Quote: C&F, CIF. Bank ref: Miland Bank Ltd. Contact: F.Y. Marogy, United Trading International Ltd., 270 MLPAS Road, Newport, Gwent NPT 6GQ, England. Cable: INTRA NEWPORTGWENT. Phone: 0633852673.

0206 Canned foods (Egypt). Wants to establish contacts with producers of canned beef, canned fish, frozen chicken, table eggs and vegetable oils, Grade A quality. Quote: CIF, Alexandria or Port Said. Bank ref: Alexandria Bank, Cairo, Egypt. Contact: Safwat Abo Hamida, Abo Hamida, 21, Talaat Harb Street, Cairo, Egypt. Telex: 93108. Cable: KADERSSAN, CAIRO, EGYPT. Phone: 751655.

0207 Corn oil, orange and lemon powder, and corned beef (Syria). Firm is one of the largest food concerns in Jordan. Requests offers for: corn oil in plastic bottles or tins of 1 U.S. gallon. Orange and lemon powder for reconstitution in glass jars or packets of standard sizes. Canned corned beef, pure or with 5 pct cereals in rectangular tins of 198 and 340 grams with keys. Contact: Nuqul Brothers, P.O. Box 154 Amman, Jordan. Telex: NUGUL AMN 21079-21216.

0208-0210 Broilers, eggs, turkey (Egypt). Wishes to buy frozen broilers, 900-1400 grams, table eggs, 3,000 cases (360 eggs) of small and big eggs (45-60 gram/egg); turkey hind quarters, 50 mt; and drum sticks, 50 mt. Products should all be grade A quality. Poultry slaughtered according to Islamic rites (in English and Arabic labels). Quote: CIF Alexandria, Egypt. Bank ref: The Nile Bank, Cairo, Egypt. Contact: Hamza Saada, Sharkia Establishment for Import & Export, 34, ABD El Salam Zohny Street, Heliopolis, Cairo, Egypt. Telex: 92502 SALAH UN. Phone: 870434.

0211 Joint venture (Egypt). Wants to establish poultry farm, egg farm, and a rabbit farm. Units should be large enough to be economically feasible. Cultivated and uncultivated land available as needed at Menia, south of Cairo, paved roads, power, and water available. American side to share in capital and management and provide the "know-how." Bank ref: National Bank of Egypt, Dokki, Cairo, Egypt. Contact: Sadek Samhan, EBN Marawan Street, Dokki, Cairo, Egypt. Phone: 849976.

0212 Asparagus seeds (Netherlands). Wants seeds: A) Asparagus densiflorus myriocladus, 200,000; B) Asparagus falkadus, 200,000; C) Asparagus sprengeri, 10 kg; and D) Asparagus meyeri, 100,000. Prefers CIF quotes. Bank ref: Nmb-Aalsmeer. Contact: F. Rosenberg, Rosenberg Nursery, Grote Poellaan 41, 1435 GP Rijsenhout, Netherlands. Phone: 02977/21790.

0213 Chickens (England). London agent wants 50,000 metric tons of frozen chickens, USDA no 1. First shipment to commence mid-February. Quote FOB, stowed. Bank ref: Barclays Bank (Int). Contact: Louis Ozanne, Ominex Ltd., 88-90 Grays Inn Road, London WCIX 8AA, England. Telex: 261507 - MONREF G, Quote ref: 3443. Phone: 01-405 3896.

0214 Poultry hatchery (Saudi Arabia). Firm wishes to establish a broiler project in the western part of the kingdom of Saudi Arabia near the red sea coast. Envisages yearly production of 4,000,000 broilers. Contact: Mr. Salah A. Gharbawi, President of Ziad Commercial Establishment, P.O. Box 1147, Jidda, Saudi Arabia. Telex: 400890 IMANCO SJ with additional information and CIF prices.

0215 Soybean seed (Turkey). Turkish government wishes to buy 1,500 tons of Amsoy 71, 2,000 tons of Colland and none of the other varieties. The Amsoy 71 should have a weight for 1,000 seeds of gram and percent oil content of 23.5. The corresponding figures for the Colland should be 192 grams and 22. The percent germination for both should be 95 or over and the year of harvest 1980. The government also wants to import 150 tons of registered soybean seeds-50 tons of Amsoy 71; 50 tons of Colland and 50 tons of Mitchell varieties. The quantity of nitrogen fixing bacteria (Rhizoben) they want to import has been reduced to 21 tons. The seeds must be delivered to Mersin Port latest by March 15, so that they can be distributed and planted early this spring. Quote: C&F per metric ton. Contact: Muhitting Soyer, Trakya Yagli Tohumlar Tarim Satis, Genel Muduru, Edirne, Turkey. Telex: 37116-TY-TB-TR.

0216 Aloe (Korea). Wishes to buy aloe, 15 cm nursery (stem with nods without roots). 1) Aloe vera, linne (Barbadensis Miller), 100,000 each; 2) Aloe Ferox, Mill, 200,000 each; 3) Aloe Saponaria, Ait, 1,000 each. Packed in wooden box, delivery by March 31. Quote: CIF Kimpo. Bank ref: Bupyung Branch Office: Korea Exchange Bank. Contact: Kim, Jeong-Moon, Aloe House, 495 Hyo Seong-Dong, Buk-Ku, Incheon, Kyunggi-Do, Korea. Phone: (132) 92-2685.

0217 Concentrated orange, grape, and apple juice (England). Concentrated fruit juice (in form of 6 plus 1). Commencing at 1,600 gallons every three months, pure natural orange juice, natural and sweetened grape juice and apple juice. A5 tins packed 12 to each case. Quote: CIF, UK Port. Bank ref: Barclays Bank Ltd. Contact: Bryan Ruskin, Sodha Agencies, 41 Abbey Avenue, St. Albans, Herts, England. Phone: 0727 51826.

0218-0219 Canned fruits and vegetables (Sweden). Interested in buying a general line of U.S. canned fruits and vegetables. Bank ref: Skandinaviska Enskilda Banken. Contact: Gunnar Thenir, G T Marketing, Videholms Alle 11, S-236 00 Hollviksnas, Sweden. Phone 040/45 04 42.

0220 Soybean oil (Ivory Coast). Interested in buying container loads of soybean oil destined for Limassol, Cyprus, and Beirut, Lebanon. Requests CIF quotes for these destinations. Product should be in drums packed in

containers. Wishes to know number of drums that would fit one container. Replies should be in French. Contact: Joseph Dagher, Director, Joseph & Edmond Dagher, B.P. 792, Abidjan, Ivory Coast. Phone: 32-20-65. Telex: 2388.

0221 Spices (Venezuela). Interested in buying from $200,000 to $1 million worth of spices annually. First quality (whole and grind) packed in drums, cartons or tins. Delivery first and second quarter, 1981. Sanitary certificate required. Quote: C&F LA Guaira, C&F Maiquetia. Bank ref: Royal Venezolano Bank (Parque Humbolt). Contact: Raul Boasso, Baycor C.A., Edif. Centro Empresarial Miranda, Piso 2, Oficina L, Apartad 70347, Caracas, Av. Fco. de Miranda, Cruce con Av. Principal de los Ruices, Venezuela. Telex: 25266 Bayco Ve. Cable: BAYCOR. Phone: 239-1033/239-1843.

0222 Broilers (Venezuela). Wants up to 5,000 tons of broilers, U.S. Grade A, 10-15 kg. cartons, delivery February 1981, sanitary certificate from country of origin required. Quote: CIF, C-3 per cent, La Guaira. Bank ref: Industrial Bank, Consolidado Bank. Contact: Carlos D'Oliveira, Al Garb International S.R.L., Centro Residencial Llaguno, Piso 8, Oficina 82, Av. Baralt Caracas 1010, Venezuela. Telex: 21797-Borgimao. Phone: 82-39-29.

0223 Corn (Venezuela). Wants up to 100,000 mt per year of yellow corn, humidity: 15 per cent max, packed in bulk, delivery October-November 1981. Sanitary certificate required. Quote: C&F Venezuelan port. performance bond 10 per cent to 15 per cent. Bank ref: Banco Latino (Centro Comercial Tamanaco Branch). Contact: Armando Gonzales Angarita/Jorge Sosa, Cordecom, Calle La Gruta, Edif. Corimon, Piso 2, Los Cortijos de Lourdes, Caracas 1070, Venezuela. Telex: 21027 EMVEN. Phone: 239-8796.

0224 Field seeds (Venezuela). Wants A) Bermuda grass: 1A) NK 37; 2A) Common 3: B) Buffel grass: 1B) without hairs. Quantity: Bermuda 4 to 5 tons metric. Buffel not decided. Top germination, top purity packed double bags, 20-25 kg. each, can be smaller. Delivery no later end of April. Requirements: A) Germination and purity certificate: B) Certificate of origin: C) Phytosanitary certificate. Quote: C.I.F. Bank ref: Banco de Comercio, Caracas, Banco Consolidado, Caracas. Contact: Julio Pacheco/Ricardo Priwin, Semillas Magna S.R.L., Edif. La Industriosa, Oficina 205, Final Calle 6 La Urbina, Caracas 1070, Venezuela. Telex: 24219 CALINVC. Phone: 239-4933/239-7075/239-3786.

0225 Soymeal (Venezuela). Wants up to 60,000 mt of soymeal per year, 48-49 per cent protein, in bulk, delivery October-November 1981. Quote: C&F Maracaibo Port, C&F Cabello Port. Bank ref: Latino Bank (Centro Comercial Tamanaco Branch). Contact: Armando Gonzales Angarita/Jorge Sosa, Cordecom, Calle La Gruta, Edif. Corimon, Piso 2, Los Cortijos de Lourdes, Caracas 1070, Venezuela. Telex: 21027 EMVEN. Phone: 239-8796.

0226 Flavorings (Venezuela). Wants flavorings, colors, and aromas for food industry (artificial and natural). Quantity: U.S. $200,000 to 1,000,000 approx. best available packed in cartons, tins, and drums. Delivery first and second quarter 1981. Sanitary certificate required. Quote: C&F La Guaira, C&F Maiquetia. Bank ref: Royal Venezolano Bank (Parque Humboldt).

Contact: Raul Boasso, Baycor C.A., Edif. Centro Empesarial Miranda, Piso 2, Oficina L, Apartado 70347, Caracas, Av. Francisco de Miranda, Cruce con Av. Principal de los Ruices, Venezuela. Telex: 25266 Bayco Ve. Cable: BAYCOR. Phone: 239-1033/239-1843.

0227 Dehydrated vegetables (Venezuela). Wants deydrated vegetables, except: onion, garlic, 500 mt per year, best available quality, packed fiber, drums, and cartons. Delivery first and second quarter, 1981. Sanitary certificate required. Quote: C&F La Guaira. Bank ref: Royal Venezolano Bank (Parque Humbolt). Contact: Raul Boasso, Baycon C.A., Edif. Centro Empresarial Miranda, Piso 2, Oficina L, Apartado 70347, Caracas, Av. FCO. de Miranda, Cruce con Av. Principal de los Ruices, Venezuela. Telex: 25266 Bayco Ve. Cable: BAYCOR. Phone: 239-1033/239-1843.

0228 Soybeans (Venezuela). Wants up to 20,000 mt of soybeans, grade US2, in bulk, delivery October-November 1981. Quote: C&F Cabello Port. performance bond 10 per cent to 15 per cent. Bank ref: Banco Latino (Centro Comercial Tamanaco Branch). Contact: Armando Gonzales Angarita/Jorge Sosa, Cordecom, Calle La Gruta, Edif. Corimon, Piso 2, Los Cortijos de Lourdes, Caracas 1070, Venezuela. Telex: EMVEN. Phone: 236-8796.

0229 Rapeseed (Chile). Wants 500 tons of pelletized rapeseed meal, standard packing in bags. Quote: CIF or FOB. Bank ref: Banco de Curico; Banco O'Higgins. Contact: Arturo Lewin, Gibbs y CIA. SAC, Providencia 1050, Chile. Telex: 94309 Gibbs Ku. Cable: ANTIPODES. Phone: 231064 and 740584.

0230 Cabbage (Canada). Wants fresh cabbage for processing, 35-45 metric tons. Requires bald head strain or other large head type grown for winter storage. Bulk shipments, delivery April to July. Bank ref: Available on request. Contact: Addison Chan, Chan Food Products, P.O. Box 816, St. John, New Brunswick, E2C 2C4, Canada. Phone: (506) 657-1950.

0231 Brahman (Malaysia). Tender under World Bank project for 45 purebred pregnant Brahman heifers and 5 purebred Brahman bull calves for the government research station Kluang, Johor. The animals must originate from the USA and be registered with the American Brahman Breeders Association. closing date for tender is March 31. Tender documents available on payment 50 Malaysian dollars in form of bank draft, money, or postal order to Director General, Malaysian Agricultural Research & Development Institute, Post Bag 202, Universiti Pertanian Post Office, Serdang, Selangor, Malaysia.

0232 Oranges, grapefruit, lemons (Germany). Wants container lots of oranges, grapefruit, and lemons, premium grades, in cardboard boxes. Quote: FOB US Port. Bank ref: Dresdner Bank, Duesseldorf. Contact: R. Allerding, Fruchtimport P. Van Wylick GMBH, Ratherstrasse 25, Postfach 3309, D-4000 Duesseldorf 1, West Germany. Telex: 085 84 048. Phone: 0211-48 44 28.

0233 Dried goats milk (South Africa). Wants six metric tons monthly of dried goats milk. High quality for cheese making, one litre packages, delivery soonest. Labels in Arabic and English. Quote: FOB East Coast Port. Contact: Jerome Joseph, Matmar Trading Co (PTY) Ltd., Suite 26, Highway House, Jan Smuts Highway, Westridge Durban 4001, South Africa. Telex: 64202 SA. Phone (031) 81-2328.

Foreign Trade Developments

Export needs of Poland. Due to the present shortage of many food and feed items in Poland, an unexpected opportunity may exist for U.S. commodities. The opportunities include wheat flour in April-June, seed potatoes, unsalted butter, cheese, skim milk powder, and whole milk powder. A disastrous 1980 seed potato crop is being evaluated to determine FY 81 seed requirements. Wants varieties that cook white and fluffy. Quotations requested on unsalted good quality butter in 50 pound bulk packs. Poland is a traditional exporter of cheese and now interested in importing Edam 45 percent fat or Gouda or similar type in small size packages for over the counter sale. Needs quotations by grade for skim milk powder, both human edible and animal feed. Most immediate need is for several thousand metric tons of whole milk powder, 26 percent fat, 3 percent moisture for use in chocolate industry. Offers including specifications needed soonest. The information should be sent to Deputy Director Florczak, Hortex Polcop Foreign Trade Enterprise, Kopernika 30, Warsaw, Poland, Telex 814451.

Export Strategy for the Eighties. A comprehensive strategy to expand U.S. farm exports over the next decade will be presented at a national conference February 9-11 at the Mayflower Hotel in Washington. The plan is the centerpiece of the U.S. Farm Export Education Project, coordinated over the past 18 months by the Agriculture Council of America. During that time the project has brought together top leaders from every segment of the farm export community in an effort to define specific steps to obtain "maximum feasible expansion of U.S. farm exports." The registration for non-members and project contributors is $345. Reservations should be made to the U.S. Farm Export Education Project, 1625 Eye Street, N.W., Room 708, Washington D.C. 20006.

International Trade Seminar. Leading European importers will be panelists at this year's international trade seminar, February 24, at the 76th Annual Convention and Educational Exposition of the United Fresh Fruit and Vegetable Association in San Antonio, Texas. The chairman will be Jay Holford, Texas Citrus Exchange; and the moderators will be Tony Court, TransFRESH Corp., London, England; and Robert Zwartkruis, American Foods AB, Stockholm, Sweden. Members from a number of European produce firms are expected to participate. For details contact Robert C. Keeney, United Fresh Fruit and Vegetable Association, North Washington at Madison, Alexandria, Virginia 22314. Phone: (703) 836-3410.

Prospective cattle purchases in Ecuador. The Government of Ecuador plans to import three million dollars worth of dual purpose cattle. A report on this project drafted by W. Lynn Abbott, Agricultural Attache in Quito, Ecuador, is available upon written request. Requests should be directed to L. Ben Thompson, Section Head, Breeds and Breeding, Foreign Agriculture Service/USDA, Dairy, Livestock and Poultry Division, Room 6616 South Building, 14th and Independence Avenue, Washington, D.C. 20250.

EURO '81 Food Exhibition. About 40 leading European food buyers will be attending an exhibition of quality food products, February 26-28, at the Oakland Airport Hilton Hotel, Oakland, California. The exhibit will be sponsored by the Western U.S. Agricultural Trade Association (WUSATA) and will include exhibitors from a large number of firms in that area. The exhibit fee is $350 per booth for firms from the WUSATA member states. Similar exhibits for the European team are to be held in New Orleans

February 18-22, Houston February 23, Kansas City March 3, and New York City March 5. For details regarding the WUSATA exhibit contact James Youde, Western United States Agricultural Trade Association, 3600 Main Street, Suite 1-B, Vancouver, Washington 98663.

Venezuela request for dried milk quotations. The government purchasing agency in Venezuela requests price quotes from U.S. on routine basis for 26 per cent whole fat powdered milk and 1 per cent skimmed milk. Companies should send quotes to: Corporatcion de Mercadeo Agricola, Telex 25103 or 23102. Attention: Vice Almirante Riera Paredes. This request does not represent a specific opportunity but rather reflects CMA interest in compiling contacts lists of large powdered milk cooperatives and exporters with large export capacity.

Results of Japanese beef Tender. The Livestock Industry Promotion Corporation (LIPC) of Japan has announced the following frozen beef tender results for January 22, 1981: 7197.5 mt total of which 2003.0 met was grain fed beef of which 517.0 mt square cut chucks, 986.0 mt boneless short plates which totals 1503.0 mt of High Quality beef of which 106.0 mt awarded to Canada and 1397.0 mt awarded to U.S. exporters. The balance 500.0 mt of beef skirt plate made a total of 2003.0 mt of grain fed beef and 5194.5 mt was frozen grass fed quality beef presumable awarded to Australia. In the Japanese FY 1981 (ending April1) the U.S. has accounted for 92 per cent of the High Quality beef sales to Japan.

The United Kingdom has issued a "New Deal on Food Labeling" to regulate labeling of prepackaged Foods. The prime target will be date marketing to indicate the shelf life for which food can reasonably be expected to retain its specific properties. The full press release can be obtained from Billie Tovell-Renaud, Room 4945 South, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

New Zealand Proposed Food Act. The New Zealand Department of Health proposes a bill concerning the labeling and packaging of all foodstuffs for human consumption. This bill, to be known as the Food Act of 1980, "consolidates and amends those provisions of the Food and Drug Act of 1969 that relate to food." Interested persons can obtain a copy of the bill by writing or phoning the Technical Office at the address below. Questions and answers can be referred to Thomas O'Connell, FAS Technical Office, 5528 South Building, Washington, D.C. 20250. Phone: (202) 447-7707.

This is the first in a continuing series of announcements based on notifications of proposed standards-related or certification system-related regulations from foreign countries. The foreign countries from which these notifications emeanate include most of our major trading partners and are all signatories to the so-called Standards Code. This code is one of several "codes of conduct" resulting from the Tokyo Round of the Multilateral Trade Negotiations and is more formally known as the Agreement on Technical Barriers to Trade. In the United States, the agreement is implemented by Title IV of the Trade Agreements Act of 1979.

One of the obligations of all signatories to the Standards Code is to provide notification to all other signatories of proposed standards-related rules of a mandatory nature. In providing these notifications, countries are expected to include a sufficient time period between issuance of

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proposals and enactment of final rules to allow other code signatory countries to comment if they wish. While the full texts of standards-related regulations are not always readily available, additional information can be obtained through the Technical Office. The Technical Office invites inquiries from any one who believes that any of the proposed regulations notified under this heading could cause a trade problem.

Notifications of this nature will be published henceforth in Export Briefs each week during which such notifications concerning proposed agricultural standards are received from foreign countries. They will continue to appear under the above headline.